

Arch Convergence Inc.

60 Thoreau Street, Suite 180 Concord, MA 01742, USA Phone 866 858 8674 (Toll Free)

Fax 978 405 0280 www.archconvergence.com

August 16, 2006

Dear InterOp Attendee

Re: Lucent-Avaya Cajun Series P550, P580, P880 and P882 End of Life notice

Cajun<sup>TM</sup> is back! Arch Convergence acquired the Cajun family of modular chassis switches from Avaya in 2005 and are manufacturing and selling the platform under the Acadia<sup>TM</sup> name. We are a networking systems company, founded by the development team behind Cajun. You may have seen our display at InterOp last May. We offer the full range of modules for both the P550/580 and P880/882 chassis and are developing an exciting range of next generation networking solutions to enhance and extend the Acadia product line.

If you already have Cajun switches in your network, please contact us today to learn how we will be supporting your current as well as future network needs and the continued leveraging of your investment. We offer a full range of support and repairs services. Visit our website at **www.archconvergence.com**, and register on our mailing list to receive updates on new product offering as well as special discount offers and sales.

## **Introducing The Acadia Platform**

The Acadia Multiservice Switches are high performance Gigabit Ethernet modular chassis routing switches offering industry-leading hardware-based QoS to enable converged video, voice and data multi-service networks. With high port density and functionality, wire-speed routing, advanced queuing and scalability, these products deliver secure and predictable performance for mission-critical applications and users.

The Acadia Multiservice Switches are the perfect choice for a high-performance Layer 3+ Gigabit Ethernet backbone or high-density Layer 3+ wiring closet solution for medium and large networks. They support Internet Protocol (IP) version 4 and Internetwork Packet Exchange (IPX) packet formats. They are excellent aggregation devices, able to aggregate 10/100 Ethernet and Gigabit Ethernet connections from wiring closets onto Gigabit Ethernet, Ten Gigabit Ethernet or Asynchronous Transfer Mode (ATM) campus backbones.

Regards,

Scott Hopkinson Founder and President Arch Convergence Inc.