



Avaya Inc.
150 Apollo Drive
Chelmsford, MA, 01824

Re: Availability of the P580 and P882 System and Blades

Dear Avaya Business Partner,

Please be advised that, effective August 22, 2005, Arch Convergence Inc has been granted a license to manufacture, build and continue development of the P580 and P882 enterprise LAN core switches.

The technology transfer including software and hardware design is complete and the Arch team is in the process of updating the ASICs, adding new features such as IPv6, and increasing port density.

Arch Convergence has ramped up quickly and have supplied product for Avaya's services group to meet some sparing needs, to customers looking to expand their networks, and to Avaya business partners that have P550/P880 or P580/P882 clients who require upgrades, additional blades, chassis, as well supplying product to a major OEM under a different brand.

Many of the original Cajun team members that developed this product line are now working at Arch Convergence. The team believes in the product, its capability and potential, and has committed to invest their energy to carry it forward.

It should be noted that Avaya does not have a formal relationship or resell agreement with Arch Convergence, and therefore will not be reselling the products. However, we know there is a installed base of customers who have these product in operations today and want to upgrade, expand, or increase functionality. This is an opportunity for those customers.

If interested, contact Arch Convergence Inc as follows:

Arch Convergence Inc.

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Sincerely,

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